

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2017**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. **0-18492**

**DLH HOLDINGS CORP.**

(Exact name of registrant as specified in its charter)

**New Jersey**

(State or other jurisdiction of incorporation or organization)

**22-1899798**

(I.R.S. Employer Identification No.)

**3565 Piedmont Road, NE, Building 3, Suite 700**

**Atlanta, Georgia**

(Address of principal executive offices)

**30305**

(Zip Code)

**(866) 952-1647**

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller Reporting Company

(Do not check if a smaller reporting company)

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 11,599,776 shares of Common Stock, par value \$.001 per share, were outstanding as of July 31, 2017.

**DLH HOLDINGS CORP.**  
**FORM 10-Q**  
**For the Quarter Ended June 30, 2017**

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**DLH HOLDINGS CORP.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Amounts in thousands except per share amounts)

	(unaudited)		(unaudited)	
	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
Revenue	\$ 29,256	\$ 24,989	\$ 85,272	\$ 58,482
Direct expenses	22,871	19,533	66,805	46,885
Gross margin	6,385	5,456	18,467	11,597
General and administrative expenses	4,122	3,374	12,722	8,402
Depreciation and amortization	510	414	1,264	456
<b>Income from operations</b>	<b>1,753</b>	<b>1,668</b>	<b>4,481</b>	<b>2,739</b>
Other income (expense), net	(269)	(374)	(888)	(1,076)
Income before income taxes	1,484	1,294	3,593	1,663
Income tax expense (benefit), net	539	518	1,345	666
<b>Net income</b>	<b>\$ 945</b>	<b>\$ 776</b>	<b>\$ 2,248</b>	<b>\$ 997</b>
Net income per share - basic	\$ 0.08	\$ 0.08	\$ 0.20	\$ 0.10
Net income per share - diluted	\$ 0.08	\$ 0.07	\$ 0.18	\$ 0.09
<b>Weighted average common shares outstanding</b>				
Basic	11,299	10,154	11,250	9,812
Diluted	12,445	11,311	12,417	10,855

The accompanying notes are an integral part of these consolidated financial statements.

**DLH HOLDINGS CORP.**  
**CONSOLIDATED BALANCE SHEETS**  
(Amounts in thousands except par value of shares)

	June 30, 2017 <small>(unaudited)</small>	September 30, 2016
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 4,601	\$ 3,427
Accounts receivable, net	8,624	6,637
Other current assets	620	542
Total current assets	13,845	10,606
Equipment and improvements, net	1,163	644
Deferred taxes, net	10,411	11,415
Goodwill and other intangible assets, net	41,557	42,304
Other long-term assets	105	105
<b>Total assets</b>	<b>\$ 67,081</b>	<b>\$ 65,074</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Debt obligations - current	\$ 3,590	\$ 3,560
Derivative financial instruments, at fair value	253	204
Accrued payroll	3,445	3,616
Accounts payable, accrued expenses, and other current liabilities	8,826	7,136
Total current liabilities	16,114	14,516
Total long term liabilities	16,215	18,782
Total liabilities	32,329	33,298
Commitments		
Shareholders' equity:		
Preferred stock, \$.10 par value; authorized 5,000 shares, none issued and outstanding	—	—
Common stock, \$.001 par value; authorized 40,008 shares; issued and outstanding 11,590 at June 30, 2017 and 11,148 at September 30, 2016	12	11
Additional paid-in capital	82,624	81,897
Accumulated deficit	(47,884)	(50,132)
Total shareholders' equity	34,752	31,776
<b>Total liabilities and shareholders' equity</b>	<b>\$ 67,081</b>	<b>\$ 65,074</b>

The accompanying notes are an integral part of these consolidated financial statements.

**DLH HOLDINGS CORP.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Amounts in thousands)

	(unaudited)	
	Nine Months Ended	
	June 30,	
	2017	2016
<b>Operating activities</b>		
Net income	\$ 2,248	\$ 997
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	1,264	507
Amortization of debt financing costs	194	—
Change in fair value of derivative financial instruments	49	—
Stock based compensation expense	613	384
Loss on retirement of equipment	—	3
Deferred taxes, net	1,004	453
Changes in operating assets and liabilities		
Accounts receivable	(1,987)	(3,990)
Other current assets	(78)	(870)
Accounts payable, accrued payroll, accrued expenses and other current liabilities	1,519	5,833
Other long term assets/liabilities	145	63
<b>Net cash provided by operating activities</b>	<b>4,971</b>	<b>3,380</b>
<b>Investing activities</b>		
Acquisition of Danya, net of cash acquired	(250)	(32,266)
Purchase of equipment and improvements	(785)	(462)
<b>Net cash used in investing activities</b>	<b>(1,035)</b>	<b>(32,728)</b>
<b>Financing activities</b>		
Net (repayments) borrowings on senior debt	(2,813)	25,500
Net borrowing on subordinated debt	—	2,500
Deferred debt expense	—	(1,333)
Repayments of capital lease obligations	(62)	(70)
Proceeds from issuance of stock	113	13
<b>Net cash used in (provided by) financing activities</b>	<b>(2,762)</b>	<b>26,610</b>
Net change in cash and cash equivalents	1,174	(2,738)
Cash and cash equivalents at beginning of period	3,427	5,558
<b>Cash and cash equivalents at end of period</b>	<b>\$ 4,601</b>	<b>\$ 2,820</b>
<b>Supplemental disclosures of cash flow information</b>		
Cash paid during the period for interest	\$ 662	\$ 105
Cash paid during the period for income taxes	\$ 390	\$ 105
Non-cash equity consideration for acquisition of Danya	\$ —	\$ 2,500

The accompanying notes are an integral part of these consolidated financial statements.

**DLH HOLDINGS CORP.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**June 30, 2017**

**1. Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of DLH and its subsidiaries, all of which are wholly owned. All significant intercompany balances and transactions have been eliminated in consolidation. The accompanying financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these statements do not include all of the information and footnotes required by generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the period ended June 30, 2017 are not necessarily indicative of the results that may be expected for the year ending September 30, 2017. Amounts for the periods June 30, 2017 and June 30, 2016 are unaudited. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual report on Form 10-K for the year ended September 30, 2016 filed with the Securities and Exchange Commission on December 9, 2016.

**2. Business Overview**

DLH is a full-service provider of technology-enabled health and readiness enhancement services to government agencies including the Department of Veteran Affairs ("VA"), Department of Health and Human Services ("HHS"), Department of Defense ("DoD"), and other government agencies. DLH Holdings Corp. (together with its subsidiaries, "DLH" or the "Company" and also referred to as "we," "us" and "our") manages its operations from its principal executive offices in Atlanta, Georgia. We have complimentary headquarters offices in Silver Spring, Maryland. We employ over 1,400 skilled employees working in more than 30 locations throughout the United States.

On May 3, 2016, DLH acquired Danya International, LLC ("Danya") which provides program management, information technology, consulting, training, and digital health promotion solutions to the federal government and other customers. We acquired Danya to expand our health IT capabilities, our presence in key targeted agencies, and raise our ability to compete and execute in more complex and challenging federal markets. This acquisition was in line with our strategic growth initiatives, and we intend to continue to consider other potential transactions to complement our organic growth in the future.

Presently, the Company derives 100% of its revenue from agencies of the federal government, primarily as a prime contractor but also as a subcontractor to other Federal prime contractors. A major customer is defined as a customer from whom the Company derives at least 10% of its revenues.

Our largest customer continues to be the VA, which comprised approximately 58% and 83% of revenue for the nine months ended June 30, 2017 and 2016, respectively. Additionally, HHS represents a major customer, comprising 32% of revenue for the nine months ended June 30, 2017. In addition, substantially all accounts receivable, including unbilled accounts receivable, are from agencies of the U.S. Government as of June 30, 2017 and September 30, 2016. We believe that the credit risk associated with our receivables is limited due to the creditworthiness of these customers. See Note 4, Supporting Financial Information-Accounts Receivable.

As of June 30, 2017, awards from VA and HHS have anticipated periods of performance of up to three years. These agreements are subject to the Federal Acquisition Regulations. While there can be no assurance as to the actual amount of services that the Company will ultimately provide to VA and HHS under its current contracts, we believe that our strong working relationships and our effective service delivery support ongoing performance for the contract term. The Company's results of operations, cash flows and financial condition would be materially adversely affected in the event that we were unable to continue our relationship with VA or HHS.

### 3. New Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued amended guidance for revenue recognition. Subsequently, the FASB issued an amendment to defer for one year the effective date of the new guidance on revenue recognition, as well as issued additional clarifying amendments. The new guidance outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additionally, the guidance requires improved disclosure to help the users of the financial statements better understand the nature, amount, timing, and uncertainty of revenue that is recognized. The new guidance supersedes most current revenue recognition guidance, including industry-specific guidance, and is now effective commencing with our 2018 fiscal year. The guidance allows either a full retrospective or modified retrospective transition method. The Company believes that the impact of adoption will be immaterial to the financial statements.

In June 2014, the FASB issued guidance related to accounting for share-based payments for certain performance stock awards. In March 2016, the FASB issued updated guidance intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. The amendments in this update affect all entities that issue share-based payment awards to their employees. For public business entities, the amendments in this update are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. The Company has adopted this guidance and concluded that it will not significantly affect the Company.

In September 2015, the FASB issued guidance regarding business combinations for which the accounting is incomplete by the end of the reporting period in which the combination occurs, and during the measurement period have an adjustment to provisional amounts recognized. To simplify the accounting for adjustments made to provisional amounts recognized in a business combination, the amendments in this update eliminate the requirement to retrospectively account for those adjustments. The amendments in this update are effective for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. The amendments should be applied prospectively to adjustments to provisional amounts that occur after the effective date of this update, with earlier application permitted for financial statements that have not been issued. Refer to Note 4 for the impact of the adoption of this guidance.

In February 2016, the FASB issued new accounting guidance related to leases. This update, effective for the Company beginning October 1, 2019, will replace existing guidance in GAAP and will require lessees to recognize lease assets and lease liabilities on the balance sheet for all lease and disclose key information about leasing arrangements. When implemented, lessees and lessors will be required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. As shown in Note 10, the Company currently has approximately \$4.3 million of lease obligations that would be evaluated as the implementation of this guidance becomes effective.

### 4. Supporting Financial Information

#### Accounts receivable

		(in thousands)	
	Ref	June 30, 2017	September 30, 2016
Billed receivables		\$ 7,046	\$ 5,265
Unbilled receivables		1,578	1,372
Total accounts receivable		8,624	6,637
Less: Allowance for doubtful accounts	(a)	—	—
<b>Accounts receivable, net</b>		<b>\$ 8,624</b>	<b>\$ 6,637</b>

Ref (a): Accounts receivable are non-interest bearing, unsecured and carried at fair value, which is net of an allowance for doubtful accounts. We evaluate our receivables on a quarterly basis and determine whether an allowance is appropriate based on specific collection issues. No allowance for doubtful accounts was deemed necessary at both June 30, 2017 and September 30, 2016.

Other current assets

(in thousands)

	Ref	June 30, 2017	September 30, 2016
Prepaid insurance and benefits		\$ 371	\$ 168
Total other prepaid expenses		249	374
<b>Other current assets</b>		<b>\$ 620</b>	<b>\$ 542</b>

Equipment and improvements, net

(in thousands)

	Ref	June 30, 2017	September 30, 2016
Furniture and equipment		\$ 243	\$ 638
Computer equipment		843	202
Computer software	(a)	1,239	309
Leasehold improvements		85	38
Total fixed assets		2,410	1,187
Less accumulated depreciation and amortization		(1,247)	(543)
<b>Equipment and improvements, net</b>	(b)	<b>\$ 1,163</b>	<b>\$ 644</b>

Ref (a): The Company is in the process of configuring a new Enterprise Resource Planning system. Capitalized costs include software licenses and implementation labor related to application development. Since the asset has not been placed in service, no depreciation related to the asset has been recognized. Prior to the asset being placed in service a useful life will be determined.

Ref (b): Equipment and improvements are stated at cost. Depreciation and amortization are provided using the straight-line method over the estimated useful asset lives (3 to 7 years) and the shorter of the initial lease term or estimated useful life for leasehold improvements. Maintenance and repair costs are expensed as incurred. Depreciation expense for the periods ended June 30, 2017 and September 30, 2016, were \$0.2 million for both periods.

Goodwill and Intangibles

(in thousands)

	Ref	Goodwill	Customer Relationships (a)	Non Compete Agreement (a)	Trade Name (a)	Total
Gross Balance at September 30, 2016		\$ 34,745	\$ 7,247	\$ 1,370	\$ —	\$ 43,362
Measurement period adjustment		(8,756)	9,379	(890)	517	250
Adjusted Gross Balance at June 30, 2017		<b>\$ 25,989</b>	<b>\$ 16,626</b>	<b>\$ 480</b>	<b>\$ 517</b>	<b>\$ 43,612</b>



		(in thousands)				
	Ref	Goodwill	Customer Relationships (a)	Non Compete Agreement (a)	Trade Name (a)	Total
Accumulated amortization at September 30, 2016		\$ —	\$ (993)	\$ (65)	\$ —	\$ (1,058)
Prior period amortization adjustment		—	300	45	(21)	324
Current period amortization		—	(1,246)	(36)	(39)	(1,321)
Total accumulated amortization		—	(1,939)	(56)	(60)	(2,055)
Net balance at June 30, 2017	(b)	<u>\$ 25,989</u>	<u>\$ 14,687</u>	<u>\$ 424</u>	<u>\$ 457</u>	<u>\$ 41,557</u>

Ref (a): Intangible assets subject to amortization.

Ref (b): Estimated amortization expense for future years:	(in thousands)
Year 1	\$ 1,762
Year 2	1,762
Year 3	1,762
Year 4	1,762
Year 5	1,762
Thereafter	6,758
	<u>\$ 15,568</u>

Ref (a): Intangibles acquired during the acquisition of Danya included customer relationships, a covenant not to compete, and a trade name. The intangibles are amortized on a straight-line basis over the estimated useful lives (10 years). Net amount of amortization expense for the quarter ended June 30, 2017 was \$.4 million. The amortization for the nine months ended June 30, 2017 was \$1.0 million.

Accounts payable, accrued expenses and other current liabilities

	(in thousands)	
	June 30,	September 30,
Ref	2017	2016
Accounts payable	\$ 5,001	\$ 4,324
Accrued benefits	1,323	1,197
Accrued bonus and incentive compensation	305	508
Accrued workers compensation insurance	1,248	981
Other accrued expenses	949	126
<b>Accounts payable, accrued expenses, and other current liabilities</b>	<u>\$ 8,826</u>	<u>\$ 7,136</u>

Debt obligations

(in thousands)

	Ref	June 30, 2017	September 30, 2016
Gross bank debt obligations	(a)	20,625	23,438
Less unamortized debt issuance costs		(1,028)	(1,222)
<b>Net bank debt obligation</b>		<b>19,597</b>	<b>22,216</b>
Less current portion of bank debt obligations		(3,590)	(3,560)
<b>Long term portion of bank debt obligation</b>	(b)	<b>\$ 16,007</b>	<b>\$ 18,656</b>

See Note 5 for terms of bank obligation

Ref (a): Maturity of the bank debt is as follows:

Year 1	\$	3,750
Year 2		3,750
Year 3		3,750
Year 4		3,750
Year 5		5,625
<b>Total net bank debt obligation</b>	<b>\$</b>	<b>20,625</b>

Ref (b): Amount included in long-term liabilities.

Other Income (Expense)

		(in thousands) Three Months Ended June 30,		(in thousands) Nine Months Ended June 30,	
	Ref	2017	2016	2017	2016
Interest expense, net	(a)	\$ (219)	\$ (206)	\$ (662)	\$ (206)
Amortization of deferred financing costs	(b)	(70)	(50)	(194)	(50)
Change in fair value of derivative financial instruments		3	—	(49)	
Other income (expense), net		17	(118)	17	(820)
<b>Other income (expense), net</b>		<b>\$ (269)</b>	<b>\$ (374)</b>	<b>\$ (888)</b>	<b>\$ (1,076)</b>

Ref (a): Interest expense on borrowing related to acquisition of Danya

Ref (b): Amortizations of expenses related to securing financing to acquire Danya

## 5. Credit Facilities

A summary of our loan facilities and subordinated debt financing as of June 30, 2017 is as follows:

(\$ in Millions)				
As of June 30, 2017				
Lender	Arrangement	Loan Balance	Interest	Maturity Date
Fifth Third Bank	Secured term loan \$25 million ceiling (a)	\$ 20.6	LIBOR* + 3.0%	May 1, 2021
Fifth Third Bank	Secured revolving line of credit \$10 million ceiling (b)	\$ —	LIBOR* + 3.0%	May 1, 2018

\* LIBOR rate as of June 30, 2017 was 1.16%

(a) Represents the principal amounts payable on our Term Loan with Fifth Third Bank that partially funded our acquisition of Danya on May 3, 2016. The \$25.0 million term loan from Fifth Third Bank was funded at closing and is secured by liens on substantially all of the assets of the Company. The principal of the Term Loan is payable in fifty-nine consecutive monthly installments of \$312,500 beginning on June 1, 2016 with the remaining balance due on May 1, 2021.

The Term Loan agreement requires compliance with a number of financial covenants and contains restrictions on our ability to engage in certain transactions. We are in compliance with all loan covenants and restrictions.

Among other matters, we must comply with limitations on: granting liens; incurring other indebtedness; maintenance of assets; investments in other entities and extensions of credit; mergers and consolidations; and changes in nature of business. The loan agreement also requires us to comply with certain financial covenants including:

(i) a minimum fixed charge coverage ratio of at least 1.35 to 1.0 commencing with the quarter ending June 30, 2016, and for all subsequent periods, and

(ii) a Funded Indebtedness to Adjusted EBITDA ratio not exceeding the ratio of 2.99 to 1.0 at closing and thereafter a ratio ranging from 3.5 to 1.0 for the period through September 30, 2016 to 2.5 to 1.0 for the period ending September 30, 2018.

In addition to monthly payments of the outstanding indebtedness, the loan agreement also requires prepayments of a percentage of excess cash flow, as defined in the loan agreement. Accordingly, a portion of our cash flow from operations may be dedicated to the repayment of our indebtedness.

(b) The secured revolving line of credit from Fifth Third Bank has a ceiling of up to \$10.0 million, of which \$5.0 million was drawn at closing to cover partial financing of the Danya purchase. Borrowing on the line of credit is secured by liens on substantially all of the assets of the Company.

The Company's total borrowing availability, based on eligible accounts receivables at June 30, 2017, was \$6.7 million. This capacity was comprised of \$0.9 million in a stand-by letter of credit and unused borrowing capacity of \$5.8 million.

The revolving line of credit is subject to loan covenants as described above in the Term Loan, and DLH is fully compliant with those covenants.

Management believes that: (a) cash and cash equivalents of approximately \$4.6 million as of June 30, 2017; (b) the amount available under its line of credit that was in effect at June 30, 2017; and (c) planned operating cash flow should be sufficient to support the Company's operations for twelve months from the date of these financial statements.

## 6. Significant Accounting Policies

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include valuation of goodwill and intangible assets, valuation allowances established against accounts receivable and deferred tax assets, measurement of loss development on workers' compensation claims, and fair value of derivatives. We evaluate these estimates and judgments on an ongoing basis and base our estimates on historical experience, current and expected future outcomes, third-party evaluations and various other assumptions that we believe are reasonable under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. We revise material accounting estimates if changes occur, such as more experience is acquired, additional information is obtained, or there is new information on which an estimate was or can be based. Actual results could differ from those estimates. In particular, a material reduction in the fair value of goodwill could have a material adverse effect on the Company's financial position and results of operations. We account for the effect of a change in accounting estimate during the period in which the change occurs.

### Revenue Recognition

DLH's revenue is derived from professional and other specialized service offerings to US Government agencies through a variety of contracts, some of which are fixed-price in nature and/or sourced through Federal Supply Schedules administered by the General Services Administration ("GSA") at fixed unit rates or hourly arrangements. We generally operate as a prime contractor, but have also entered into contracts as a subcontractor. The recognition of revenue from fixed rates is based upon objective criteria that generally do not require significant estimates. DLH recognizes and records revenue on government contracts when it is realized, or realizable, and earned. DLH considers these requirements met when: (a) persuasive evidence of an arrangement exists; (b) the services have been delivered to the customer; (c) the sales price is fixed or determinable and free of contingencies or significant uncertainties; and (d) collectibility is reasonably assured.

### Business Combinations

In accordance with Accounting Standards Codifications 805, "Business Combinations" ("ASC 805") the Company records acquisitions under the purchase method of accounting, under which the acquisition purchase price is allocated to the assets acquired and the liabilities assumed based upon the respective fair values. The Company utilizes some estimates and in some instances, may retain the services of an independent third-party valuation firm to assist in determining the fair values of assets acquired, liabilities, assumed, and contingent considerations granted. Such estimates and valuation require the Company to make significant assumptions. These assumptions may include projections of future events and operating performance.

### Fair Value of Financial Instruments

The carrying amounts of the Company's cash and cash equivalents, accounts receivable, unbilled revenues, accrued expenses, accrued earn outs payable, and accounts payable approximate fair value due to the short-term nature of these instruments. The fair values of the Company's debt instruments approximate fair value because the underlying interest rates approximate market rates that the Company could obtain for similar instruments at the balance sheet dates.

### Goodwill and other intangible assets

We have used the acquisition method of accounting for the Danya transaction, whereby the assets acquired and liabilities assumed are recognized based upon their estimated fair values at the acquisition date. The fair values of assets acquired and liabilities assumed are based on the information that was available as of the acquisition date. The Company believes the information provides a reasonable basis for estimating the fair values of assets acquired and liabilities assumed. The Company finalized the fair values as of December 31, 2016. On the basis of the estimated assets acquired, the Company amortized \$0.4 million and \$1.0 million for the three and nine months ended June 30, 2017, respectively.

DLH continues to review its goodwill and other intangible assets for possible impairment or loss of value at least annually or more frequently upon the occurrence of an event or when circumstances indicate that a reporting unit's carrying amount is greater than its fair value.

At September 30, 2016, we performed a goodwill impairment evaluation on the year-end carrying value of approximately \$35 million. We performed both a qualitative and quantitative assessment of factors to determine whether it was necessary to perform the goodwill impairment test. Based on the results of the work performed, the Company has concluded that no impairment loss was warranted at September 30, 2016. For the nine months ended June 30, 2017, the Company determined that no change in business conditions occurred which would have a material adverse effect on the valuation of goodwill. Notwithstanding this evaluation, factors including non-renewal of a major contract or other substantial changes in business conditions could have a material adverse effect on the valuation of goodwill in future periods and the resulting charge could be material to future periods' results of operations.

#### Long Lived Assets

The Company acquired certain long lived intangibles assets as part of the acquisition of Danya. These assets are estimated at a fair value and amortized on a straight-line basis over their assessed useful lives. The assessed useful lives of the assets are 10 years.

#### Income Taxes

DLH accounts for income taxes in accordance with the liability method, whereby deferred tax assets and liabilities are determined based on the difference between the financial statement and tax bases of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. Deferred tax assets are reflected on the consolidated balance sheet when it is determined that it is more likely than not that the asset will be realized. This guidance also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some or all of the deferred tax asset will not be realized. We account for uncertain tax positions by recognizing the financial statement effects of a tax position only when, based upon the technical merits, it is "more-likely-than-not" that the position will be sustained upon examination. We had no uncertain tax positions at either June 30, 2017 or September 30, 2016. We report interest and penalties as a component of income tax expense. In the fiscal quarters ended June 30, 2017 and June 30, 2016, we recognized no interest and no penalties related to income taxes.

#### Stock-based Equity Compensation

The Company uses the fair value-based method for stock-based equity compensation. Options issued are designated as either an incentive stock or a non-statutory stock option. No option may be granted with a term of more than 10 years from the date of grant. Option awards may depend on achievement of certain performance measures determined by the Compensation Committee of our Board. Shares issued upon option exercise are newly issued common shares. All awards to employees and non-employees are recorded at fair value on the date of the grant and expensed over the period of vesting. The Company uses a binomial option pricing model to estimate the fair value of each stock option at the date of grant. Any consideration paid by the option holders to purchase shares is credited to capital stock.

#### Cash and Cash Equivalents

We consider all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents. We maintain cash balances at financial institutions that are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. Deposits held with financial institutions may exceed the \$250,000 limit.

#### Earnings (Loss) per Share

Basic earnings per share is calculated by dividing income available to common shareholders by the weighted average number of common stock outstanding and restricted stock grants that vested or are likely to vest during the period. Diluted earnings per share is calculated by dividing income (loss) available to common shareholders by the weighted average number of basic common shares outstanding, adjusted to reflect potentially dilutive securities. Diluted earnings per share is calculated using the treasury stock method.

#### Reclassification

We present financial statements consistent with a consolidation model for all entities. In connection with ensuring that presentation among the quarters was consistent, we reclassified an amount totaling \$0.1 million in our income statement from general and administrative expense to direct expenses.

## 7. Stock-based Compensation, Equity Grants, and Warrants

### Stock-based compensation expense

Options issued under equity incentive plans were designated as either an incentive stock or a non-statutory stock option. No option was granted with a term of more than 10 years from the date of grant. Exercisability of option awards may depend on achievement of certain performance measures determined by the Compensation Committee of our Board. Shares issued upon option exercise are newly issued shares. As of June 30, 2017, there were 0.5 million shares available for grant.

Stock-based compensation expense, shown in the table below, is recorded in general and administrative expenses included in our statement of operations:

	Ref	(in thousands)		(in thousands)	
		Three Months Ended		Nine Months Ended	
		June 30,		June 30,	
		2017	2016	2017	2016
DLH employees		\$ 55	\$ 6	\$ 117	\$ 20
Non-employee directors	(a)	8	36	496	364
<b>Total stock option expense</b>		<b>\$ 63</b>	<b>\$ 42</b>	<b>\$ 613</b>	<b>\$ 384</b>

Ref (a): Equity grants of restricted stock, in accordance with DLH compensation policy for non-employee directors. The shares granted in the first quarters of fiscal years ending September 30, 2017 and 2016 vested immediately, and stock expense of approximately \$456 thousand and \$304 thousand, respectively were recognized accordingly.

### Unrecognized stock-based compensation expense

	Ref	(in thousands)	
		Nine Months Ended	
		June 30,	
		2017	2016
Unrecognized expense for DLH employees	(a)	\$ 398	\$ 24
Unrecognized expense for non-employee directors		—	36
<b>Total unrecognized expense</b>		<b>\$ 398</b>	<b>\$ 60</b>

Ref (a): Compensation expense for the portion of equity awards for which the requisite service has not been rendered is recognized as the requisite service is rendered. The compensation expense for that portion of awards has been based on the grant-date fair value of those awards as calculated for recognition purposes under applicable guidance. The remaining term for the weighted average expense of these shares will be 2.5 years.

### Stock option activity for the nine months ended June 30, 2017

The aggregate intrinsic value in the table below represents the total pretax intrinsic value (i.e., the difference between the Company's closing stock price on the last trading day of the period and the exercise price, times the number of shares) that would have been received by the option holders had all option holders exercised their in the money options on those dates. This amount will change based on the fair market value of the Company's stock.

		(in thousands)	Weighted Average Exercise Price	(in years) Weighted Average Remaining Contractual Term	(in thousands) Aggregate Intrinsic Value
	Ref	Number of Shares			
Options outstanding, September 30, 2016		2,226	\$1.43	5.8	\$ 7,581
Canceled		—			
Granted	(a)	400	\$5.94		
Exercised		(397)	\$3.00		
Options outstanding, June 30, 2017		2,229	\$3.66	6.5	\$ 7,490

Ref (a): Options granted to DLH employees were valued using a Black Scholes calculation, under the following criteria:

- average yield rate of 2.46% was used
- contractual lives and expected lives were 10 years for all grants
- probability of exercise was based on reaching the market price
- monthly price volatility factor of 12% was used
- no dividend yield was contemplated

The resulting fair values ranged from \$0.93 to \$1.47, depending on the market measure of the stock price

#### Stock options shares outstanding, vested and unvested for the period ended

		Number of Shares (in thousands)	
	Ref	June 30, 2017	September 30, 2016
Vested and exercisable		1,562	1,909
Unvested	(a)	667	317
Options outstanding		2,229	2,226

Ref (a): Certain awards vest upon satisfaction of certain performance criteria.

#### **8. Fair Value of Financial Instruments**

The Company measures certain financial assets and liabilities at fair value on a recurring basis. The Company determines fair value based upon the exit price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants, as determined by either the principal market or the most advantageous market. Inputs used in the valuation techniques to derive fair values are classified based on a three level hierarchy. These levels are:

Level 1 - Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2 - Observable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3 - Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

Observable inputs are based on market data obtained from independent sources.

In May 2016 we issued warrants to purchase 53,619 shares of common stock. Using a binomial pricing model, we valued the warrants at \$253 thousand and \$204 thousand as of June 30, 2017 and September 30, 2016, respectively.

Assumptions used in valuing the warrants as of June 30, 2017 included:

Risk free interest rate	1.55%
Contractual term	5 years
Dividend yield	—%
Expected lives	3.8 years
Expected volatility	143%
Fair value per warrant	\$5.29

The Company recorded a benefit on the revaluation of the warrant liability of \$3 thousand for the quarter ended June 30, 2017. For the nine months ended June 30, 2017 the company recorded a charge of \$49 thousand related to the revaluation of the warrant liability. The benefit is recorded and classified in other income (expense) in the accompanying consolidated statements of operations.

The Company has issued warrants to purchase stock as described above. The liability is classified as a Level 3 expense for all periods.

Change in Level 3 liabilities for the nine months ending June 30, 2017:

	Beginning Balance September 30, 2016	Realized/Unrealized (Gains) Losses	Purchases and Settlements	Ending Balance June 30, 2017	Change in Realized (gains) losses for liabilities held at June 30, 2017
Warrant issued to acquire common stock	\$ 204	\$ 49	\$ —	\$ 253	\$ 49

The Company has other financial instruments, including accounts receivable, accounts payable, loan payable, notes payable, and accrued expense. Due to the short term nature of these instruments, DLH estimates that the fair value of all financial instruments at June 30, 2017 and September 30, 2016 does not differ materially from the aggregate carrying values of these financial instruments recorded in the accompanying consolidated balance sheets.

## 9. Earnings (Loss) Per Share

Basic earnings per share is calculated by dividing income available to common shareholders by the weighted average number of common shares outstanding and restricted stock grants that vested or are likely to vest during the period. Diluted earnings per share is calculated by dividing income available to common shareholders by the weighted average number of basic common shares outstanding, adjusted to reflect potentially dilutive securities. Diluted earnings per share is calculated using the treasury stock method.



(in thousands)

	Three Months Ended		Nine Months Ended	
	June 30,		June 30,	
	2017	2016	2017	2016
Numerator:				
Net income	\$ 945	\$ 776	\$ 2,248	\$ 997
Denominator:				
Denominator for basic net income (loss) per share - weighted-average outstanding shares	11,299	10,154	11,250	9,812
Effect of dilutive securities:				
Stock options and restricted stock	1,146	1,157	1,167	1,043
Denominator for diluted net income per share - weighted-average outstanding shares	12,445	11,311	12,417	10,855
Net income per share - basic	\$ 0.08	\$ 0.08	\$ 0.20	\$ 0.10
Net income per share - diluted	\$ 0.08	\$ 0.07	\$ 0.18	\$ 0.09

## 10. Commitments

Obligations (Amounts in thousands)	Ref	Total	Payments Due By Period			
			Next 12 Months	2-3 Years	4-5 Years	More than 5 Years
Debt Obligations	(a)	\$ 20,625	\$ 3,750	\$ 7,500	\$ 9,375	
Facility leases	(b)	\$ 3,909	\$ 914	\$ 1,718	\$ 648	\$ 629
Equipment operating leases	(c)	434	102	204	128	—
Total Obligations		\$ 24,968	\$ 4,766	\$ 9,422	\$ 10,151	\$ 629

Ref (a): Amounts due under term loan agreement described in Note 5.

Ref (b): Represents amounts committed on facility lease agreements as of June 30, 2017.

Ref (c): Represents remaining amounts committed as of June 30, 2017 on operating lease arrangements..

### Workers Compensation

We accrue workers compensation expense based on claims submitted, applying actuarial loss development factors to estimate the costs incurred but not yet recorded. Our accrued liability for claims development as of June 30, 2017 and September 30, 2016 was \$1.25 million and \$0.98 million, respectively.

### Legal Proceedings

The Company is not aware of any pending or threatened litigation that it believes is reasonably likely to have a material adverse effect on its results of operations, financial position or cash flows.

## 11. Related Party Transactions.

The Company has determined that for the quarter ended June 30, 2017 there were no significant related party transactions that have occurred which require disclosure through the date that these financial statements were issued.

## 12. Subsequent Events.

Management has evaluated subsequent events through the date that the Company's financial statements were issued. Based on this evaluation, the Company has determined that no other subsequent events have occurred which require disclosure through the date that these financial statements were issued.

## ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Forward Looking and Cautionary Statements

You should read the following discussion in conjunction with the Consolidated Financial Statements and the notes to those statements included elsewhere in this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the year ended September 30, 2016. This Quarterly Report on Form 10-Q contains certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. Certain statements contained in this Management's Discussion and Analysis are forward-looking statements that involve risks and uncertainties. Any statements that refer to expectations, projections or other characterizations of future events or circumstances are considered forward-looking statements. The forward-looking statements are not historical facts, but rather are based on current expectations, estimates, assumptions and projections about our industry and business. Actual results could differ materially from the results contemplated or implied by these forward-looking statements due to a number of factors, including those discussed in other sections of this Quarterly Report on Form 10-Q and in our 2016 Annual Report on Form 10-K.

### Business Overview

DLH is a full-service provider of technology-enabled health and readiness enhancement services to government agencies including the Department of Veteran Affairs ("VA"), Department of Health and Human Services ("HHS"), Department of Defense ("DoD"), and other government agencies. On May 3, 2016, DLH acquired Danya International, LLC ("Danya"), strengthening the Company's breadth of services and significantly increasing its size. Danya provides program management, information technology, consulting, training, and digital health promotion solutions to the federal government and other customers.

Publicly traded with more than 1,400 employees working in over 30 locations throughout the United States, DLH was recently recognized by GovWin IQ as a top service provider in the Health Services Spending category. Currently, DLH offers services and solutions within three key areas of the health services space: Defense and Veterans Health Solutions; Human Services and Solutions; and Public Health and Life Sciences. DLH's mission is to become the most trusted provider of technology-enabled healthcare and public health services, medical logistics, and readiness enhancement services to those securing the freedom of our nation, veterans, and underserved communities. We intend to pursue growth while maintaining our values of integrity and trust, performance excellence, agility, and inclusion and diversity.

Our business offerings are now focused on three primary sources of revenue within the Federal health services market space, as follows:

- Department of Defense and veteran health solutions, comprising approximately 55% of our current business base;
- Human services and solutions, approximately 40% of our current business base; and
- Public health and life sciences, approximately 5% of our current business base.

Defense and veterans' health solutions: DLH provides a wide range of healthcare services and delivery solutions to the Department of Veteran Affairs, US Army Medical Materiel Command and its subordinate US Army Medical Research Acquisition Activity, Navy Bureau of Medicine and Surgery, and the Defense Health Agency and Army Medical Command. We believe that our DLH-developed tools and processes, including SPOT-m<sup>®</sup> and e-PRAT<sup>®</sup>, along with our cloud-based case management system have been major contributors in differentiating the Company within this Federal market.

Our services include advancing the technology readiness level of new development items, which is a critical priority of our federal agency customers. Our project managers and biomedical engineers perform state-of-the-art research and development, testing and evaluation, and development of new medical systems and devices intended to enhance the medical readiness of troops in combat theaters across the globe. Our medical logistics support assists the uniformed services plan for fielding these new systems and devices. Further, we deliver clinical supervision to drug and alcohol counselors at Navy installations worldwide as part of the clinical preceptorship program, thereby contributing to workforce development and improving sailor health and readiness. DLH provides a range of case management, physical and behavioral health examinations and associated medical administration services to enhance the assessment and transition process for military personnel readiness commands and individual service members. DLH is also engaged in efforts to alleviate homelessness among Veterans. We provide a range of professional case management services to support Veterans' transition back into the community, including mental health evaluations, behavioral readiness, skills assessment, career counseling, and job preparation services.

DLH is on the forefront of ensuring that veterans receive their out-patient prescriptions on time, each day, through the VA CMOP pharmacy program. The Department's former Secretary has recognized the VA's CMOP program for service excellence, citing the JD Powers ranking and noting that cost advantage and cost avoidance has been significant. In 2016 we obtained ISO 9001-2015 Certification, further validating our quality management systems, processes and procedures. We believe that our operational efficiency and expertise is well-aligned with the VA strategic goals to manage and improve operations and to deliver seamless and integrated support; our unique capabilities and solutions help the VA optimize efficiency and help ensure program accountability as well as better service.

Human services and solutions: DLH provides a wide range of human services and solutions to the Department of Health and Human Services' Office of Head Start and the Department of Homeland Security. DLH provides a systems-based approach toward assuring that underserved children and youth throughout the country are receiving proper educational and environmental support, including health, nutritional, parental, and behavioral services during their formative years - services that are critical to ensuring the long-term health of the nation. Performance verification of grantees delivering such services nationwide is conducted using an evolving system of monitoring, evaluation, tracking and reporting tools against selected key performance indicators relative to school readiness. Large scale federally-funded, regionally managed, and locally delivered services demand innovative monitoring and protocol systems integration to ensure productive and cost-effective results. DLH provides the enterprise-level IT system architecture design, migration plan, and ongoing maintenance (including call center) to support customer requirements.

Public health and life sciences: DLH provides a wide range of services to Department of Health and Human Services' Center for Disease Control and Prevention (CDC), the Department of the Interior, and the Department of Agriculture. DLH continues to serve as a trusted partner to CDC by developing communication and public health strategies to reach important populations and other stakeholders to provide crucial health information for implementing positive public health outcomes. We deploy communication strategies powered by the latest technologies to maximize social and behavioral impact. Our services include advancing disease prevention methods and health promotion through social marketing and digital strategies to impact behavior change and improve health outcomes among at-risk populations. We develop and drive strategic communication campaigns, identify and implement emerging trends and best-practices, conduct data analyses, and manage specialized public health trainings using interactive, web-based platforms to enhance public health efforts. In support of CDC's High-Impact HIV Prevention initiative, we manage numerous training programs for the HIV prevention workforce. Through our re-design and maintenance of CDC's Every Dose Every Day mobile application for Medication Adherence, DLH supports people living with HIV to improve their health outcomes and increase the prevention benefits of treatment. For at-risk wildlife, DLH conducts biological research and surveys covering waterways in key parts of the country to protect and conserve aquatic populations as well as manage wetlands and habitats through environmental assessments. Projects often involve highly specialized expertise and research methodologies. This work is often seasonal with regard to resources and funding.

### **Growth Strategy**

#### **Organic:**

DLH plans continued focus on core outsourcing opportunities in health and human services agencies, both within current customer base and in adjacencies. Our healthcare delivery within the military and defense market has trended upward over the past several years. We plan to pursue additional healthcare opportunities for our service members, in line with the high priority the new administration has placed on upgrading and growing the U.S. military.

#### **Acquisitive:**

DLH plans to consider potential select acquisitions which would expand and strengthen its position and broaden its footprint across known market areas, particularly within the health IT market. Plans include targeting companies that serve key federal agencies where DLH has existing relationships, including the VA, DoD, HHS, and CDC.

### **Forward Looking Business Trends**

DLH's vision is to become the most trusted provider of technology-enabled healthcare and public health services, medical logistics, and readiness enhancement services to those service members securing the freedom of our nation, veterans, and our at-risk and underserved communities. DLH plans to continue to shape and enhance the "sustainability and readiness posture" of our military service members, veterans, and our children and families, delivering value to our customers, stakeholders, and shareholders. Below is our view of market trends as they relate to our current and future growth in the Federal health services market.

#### Executive office priorities:

The President of the United States' broad agenda calls for increased military and domestic spending, with reduced spending on foreign programs. Most relevant to DLH's targeted markets, the President advocates the lifting of sequestration caps in the defense sector; increasing infrastructure spending in the United States; and tightening controls on immigration.

President Trump's plan to end the defense sequester and rebuild our military, without increasing the national debt, faces similar hurdles as those experienced during the Obama administration. Democratic leaders have thus far refused to increase money for military programs unless the increases are included for other non-defense programs. Barring a spending caps fix in the next few months, Congress will need to start planning fiscal 2018 with the assumption that those funding limits will stay in place.

#### Federal budget outlook 2017 and 2018:

On May 5, 2017, a final fiscal year 2017 budget was passed into law. The budget includes additional funding for defense and for border security, but does not implement a number of non-defense budget cuts outlined by the President in March. Ongoing debate about budget priorities and implications to national debt are expected for the fiscal year 2018 budget.

#### Department of Veterans Affairs (VA) health spending trends:

DLH continues to see critical need for expanded health care solutions within our sector of the Federal health market, largely focused on the needs of veterans and their families. Serving nearly nine million veterans each year, the VA operates the nation's largest integrated health care system, with more than 1,700 hospitals, clinics, community living centers, readjustment counseling centers, and other facilities.

On July 27, 2017, the House of Representatives approved the Department of Defense Appropriations Act for the 2018 fiscal year. The bill includes funding for the VA of \$182.3 billion, an increase of \$5.3 billion or 3% above the 2017 budgeted amounts. The fiscal 2018 VA funding includes Medical Care appropriations of approximately \$69.0 billion, which is \$5.7 billion (9.0%) above the 2017 budgeted level. The Trump administration has expressed strong support for veterans and members of the armed forces, and we look to continuing our long-term customer relationship and growth opportunities within the VA in the years ahead.

#### Department of Health and Human Services (HHS) spending trends:

HHS is the principal federal department charged with protecting the health of all Americans and providing essential human services. DLH has existing contracts with multiple agencies under HHS, and we are actively pursuing growth opportunities within this vital agency.

HHS spending priorities are being evaluated by the Trump administration with particular focus on the Affordable Care Act programs which are outside of our market space.

On July 19, 2017 the House Appropriations Committee approved a draft funding bill for Labor, Health and Human Services and Education. The bill cuts funding to lower-priority programs, while targeting investments in medical research, and biodefense. The draft FY2018 funding bill proposed an increase of \$24 million for the Head Start program. While the new Administration's budget priorities for HHS are evolving, Head Start has historically received strong bipartisan support.

#### Large defense companies divesting from Federal services market:

Large government contractors have been divesting from the Federal services market to increase their focus on advanced military products, which typically generate higher margins than services. This trend may open up increased opportunities for smaller Federal service providers such as DLH.

#### Continued focus on small business participation in Federal contracting:

The Federal government has an overall goal of 23% of prime contracts flowing to small business contractors, with a goal of this primarily through the use of set-asides in Federal agency RFPs (requests for proposal). As a part of our growth plan, DLH may elect to team in support of such small businesses for specific pursuits that align with our corporate growth strategy.

## Results of Operations for the three months ended June 30, 2017 and 2016

The following table summarizes, for the periods indicated, consolidated statements of income data expressed in dollars in thousands except for per share amounts, and as a percentage of revenue:

Consolidated Statement of Income:	Three Months Ended				Change in		
	June 30, 2017		June 30, 2016		\$	% of Rev	% of \$
Revenue	\$ 29,256	100.0 %	\$ 24,989	100.0 %	\$ 4,267	— %	17.1 %
Direct expenses	22,871	78.2 %	19,533	78.2 %	3,338	— %	17.1 %
<b>Gross margin</b>	<b>6,385</b>	<b>21.8 %</b>	<b>5,456</b>	<b>21.8 %</b>	<b>929</b>	<b>— %</b>	<b>17.0 %</b>
General and administrative expenses	4,122	14.1 %	3,374	13.5 %	748	0.6 %	22.2 %
Depreciation and amortization	510	1.7 %	414	1.7 %	96	— %	23.2 %
<b>Income from operations</b>	<b>1,753</b>	<b>6.0 %</b>	<b>1,668</b>	<b>6.7 %</b>	<b>85</b>	<b>(0.7)%</b>	<b>5.1 %</b>
Other income (expense), net	(269)	(0.9)%	(374)	(1.5)%	105	0.6 %	(28.1)%
<b>Income (loss) before income taxes</b>	<b>1,484</b>	<b>5.1 %</b>	<b>1,294</b>	<b>5.2 %</b>	<b>190</b>	<b>(0.1)%</b>	<b>14.7 %</b>
Income tax expense (benefit), net	539	1.8 %	518	2.1 %	21	(0.3)%	4.1 %
<b>Net income</b>	<b>\$ 945</b>	<b>3.2 %</b>	<b>\$ 776</b>	<b>3.1 %</b>	<b>169</b>	<b>0.1 %</b>	<b>21.8 %</b>
Net income per share - basic	\$ 0.08		\$ 0.08		\$ —		
Net income per share - diluted	\$ 0.08		\$ 0.07		\$ 0.01		

### Revenue

Revenue for the three months ended June 30, 2017 was \$29.3 million, an increase of \$4.3 million or 17.1% over prior year period. The increase in revenue is due primarily to the acquisition on May 3, 2016, which contributed \$10.6 million in the current year versus \$7.4 million in the prior year. The increase is also due to the continued expansion on existing contract vehicles resulting from program management and customer satisfaction with our services.

### Direct Expenses

Direct expenses generally comprise of direct labor (including benefits), taxes and insurance, workers compensation expense, subcontract cost, and other direct costs. Direct expenses for the three months ended June 30, 2017 were \$22.9 million, an increase of \$3.3 million, or 17.1% over prior year due principally to the acquisition and increased professional service costs attributed to increased revenue on legacy DLH contracts. As a percentage of revenue, direct expenses were 78.2%; consistent with the prior year period.

### Gross Margin

Gross margin for the three months ended June 30, 2017 was approximately \$6.4 million, an increase of \$0.9 million, or 17.0%, over prior year period. As a percentage of revenue, our gross margin rate of 21.8% was consistent with the prior year three month period. We continue to focus on internal productivity measures to control costs and improve our gross margin.

### General and Administrative Expenses

General and administrative (“G&A”) expenses primarily relate to functions such as operations overhead, corporate management, legal, finance, accounting, contracts administration, human resources, management information systems, and business development. G&A expenses for the three months ended June 30, 2017 were approximately \$4.1 million, an increase of \$0.7 million or 22.2% over the prior year period. As a percent of revenue, G&A expenses were 14.1%, an increase of approximately 0.6% over prior year period. The increase in expenses was due primarily to the acquisition, and additional program and operational resources to manage and grow our business volume.

## **Depreciation and Amortization**

This category comprises depreciation on fixed assets and the amortization of acquired definite-lived intangible assets from the acquisition. As a professional services organization, DLH has not required significant expenditures on capital equipment and other fixed assets. For the three months ended June 30, 2017 and June 30, 2016, depreciation and amortization were approximately \$0.5 million and \$0.4 million, respectively. The expenses were due principally to the amortization of acquired definite-lived intangible assets.

## **Income from Operations**

Income from operations for the three months ended June 30, 2017 was approximately \$1.8 million, an increase of approximately \$0.1 million over the prior year period.

## **Other Income (Expense), net**

Other expense, net, includes interest expense and amortization of deferred financing costs on debt obligations, and other miscellaneous non-operational items. Prior year other expense includes non-operational acquisition expenses related to the Danya transaction. For the three months ended June 30, 2017, other expense, net, was approximately \$0.3 million, a decrease of approximately \$0.1 million over the prior year period.

## **Income before Income Taxes**

For the three months ended June 30, 2017, income before taxes was approximately \$1.5 million, an improvement of approximately \$0.2 million over the prior year period, due to improved income from operations and reduced other expenses.

## **Income Tax Expense**

For the three months ended June 30, 2017, DLH recorded a \$0.5 million provision for tax expense, which was consistent with the prior year period.

## **Net Income**

Net income for the three months ended June 30, 2017 was approximately \$0.9 million, or \$0.08 per basic and diluted share, an increase of \$0.2 million or \$0.01 per diluted share, over the prior year period. Net income increased 22% year over year, mitigated by a 10% increase in weighted average shares outstanding.

## Results of Operations for the nine months ended June 30, 2017 and 2016

The following table summarizes, for the periods indicated, consolidated statements of income data expressed in dollars in thousands except for per share amounts, and as a percentage of revenue:

Consolidated Statement of Income:	Nine Months Ended				Change in		
	June 30, 2017		June 30, 2016		\$	% of Rev	% of \$
Revenue	\$ 85,272	100.0 %	\$ 58,482	100.0 %	\$ 26,790	— %	45.8 %
Direct expenses	66,805	78.3 %	46,885	80.2 %	19,920	(1.9)%	42.5 %
<b>Gross margin</b>	<b>18,467</b>	<b>21.7 %</b>	<b>11,597</b>	<b>19.8 %</b>	<b>6,870</b>	<b>1.9 %</b>	<b>59.2 %</b>
General and administrative expenses	12,722	14.9 %	8,402	14.4 %	4,320	0.5 %	51.4 %
Depreciation and amortization	1,264	1.5 %	456	0.8 %	808	0.7 %	177.2 %
<b>Income from operations</b>	<b>4,481</b>	<b>5.3 %</b>	<b>2,739</b>	<b>4.7 %</b>	<b>1,742</b>	<b>0.6 %</b>	<b>63.6 %</b>
Other income (expense), net	(888)	(1.0)%	(1,076)	(1.8)%	188	0.8 %	(17.5)%
<b>Income (loss) before income taxes</b>	<b>3,593</b>	<b>4.2 %</b>	<b>1,663</b>	<b>2.8 %</b>	<b>1,930</b>	<b>1.4 %</b>	<b>116.1 %</b>
Income tax expense (benefit), net	1,345	1.6 %	666	1.1 %	679	0.5 %	102.0 %
<b>Net income</b>	<b>\$ 2,248</b>	<b>2.6 %</b>	<b>\$ 997</b>	<b>1.7 %</b>	<b>1,251</b>	<b>0.9 %</b>	<b>125.5 %</b>
Net income per share - basic	\$ 0.20		\$ 0.10		\$ 0.10		
Net income per share - diluted	\$ 0.18		\$ 0.09		\$ 0.09		

### Revenue

Revenue for the nine months ended June 30, 2017 was \$85.3 million, an increase of \$26.8 million or 45.8% over prior year period. The increase in revenue is due primarily to the acquisition on May 3, 2016, which contributed \$31.0 million in the current year versus \$7.4 million in the prior year. The increase is also due to the continued expansion on existing contract vehicles resulting from program management and customer satisfaction with our services.

### Direct Expenses

Direct expenses generally comprise direct labor direct labor (including benefits), taxes and insurance, workers compensation expense, subcontract cost, and other direct costs. Direct expenses for the nine months ended June 30, 2017 were \$66.8 million, an increase of \$19.9 million, or 42.5% over prior year due principally to the acquisition and increased professional service costs attributed to increased revenue on legacy DLH contracts. As a percentage of revenue, direct expenses were 78.3%, a favorable reduction of (1.9)%.

### Gross Margin

Gross margin for the nine months ended June 30, 2017 was approximately \$18.5 million, an increase of \$6.9 million, or 59.2%, over the prior year period. As a percentage of revenue, our gross margin rate of 21.7% increased by 190 basis points, or 1.9%, over the prior year nine-month period. Favorable gross margin results are due principally to contribution related to the acquired entity, more complex contracts, and effective assignment of staff to deliver strong contract performance. We continue to focus on internal productivity measures to control costs and improve our gross margin.

### General and Administrative Expenses

General and administrative (“G&A”) expenses primarily relate to functions such as operations overhead, corporate management, legal, finance, accounting, contracts administration, human resources, management information systems, and business development. G&A expenses for the nine months ended June 30, 2017 were approximately \$12.7 million, an increase of \$4.3 million or 51.4% over the prior year period. As a percent of revenue, G&A expenses were 14.9%, an increase of approximately 0.5% over prior year period. The increase in expenses was due primarily to the acquired entity, and additional program and operational resources to manage and grow our business volume.

## **Depreciation and Amortization**

This category comprises non-cash expenditures related to depreciation on fixed assets and the amortization of acquired definite-lived intangible assets from the acquisition. As a professional services organization, DLH has not required significant expenditures on capital equipment and other fixed assets. For the nine months ended June 30, 2017, depreciation and amortization were approximately \$1.3 million, due principally to the amortization of acquired definite-lived intangible assets. For the same period in the prior year depreciation and amortization was approximately \$0.5 million.

## **Income from Operations**

Income from operations for the nine months ended June 30, 2017 was approximately \$4.5 million, an increase of approximately \$1.7 million over the prior year period. The improvement is due principally to contribution from the acquired entity, and expansion on legacy programs.

## **Other Income (Expense), net**

Other expense, net, includes interest expense and amortization of deferred financing costs on debt obligations, and other miscellaneous non-operational items. Prior year other expense includes non-operational acquisition expenses related to the acquisition. For the nine months ended June 30, 2017, other expense, net, was approximately \$0.9 million, a decrease of approximately \$0.2 million over the prior year period.

## **Income before Income Taxes**

For the nine months ended June 30, 2017, income before taxes was approximately \$3.6 million, an improvement of approximately \$1.9 million over the prior year period. The increase is attributable to the contribution from the acquisition and improved performance on legacy programs.

## **Income Tax Expense**

For the nine months ended June 30, 2017, DLH recorded a \$1.3 million provision for tax expense, an increase of approximately \$0.7 million over the prior year period due to higher income before taxes.

## **Net Income**

Net income for the nine months ended June 30, 2017 was approximately \$2.2 million, or \$0.20 and \$0.18 per basic and diluted share, respectively, an increase of approximately \$1.3 million or \$0.10 and \$0.09 per basic and diluted share over the prior year period. The increase was due principally to the operating contributions from the acquisition, net of interest and amortization of deferred financing expenses and purchased intangibles.

## **Non-GAAP Financial Measures**

On a non-GAAP basis, Earnings Before Interest Tax Depreciation and Amortization (“EBITDA”) adjusted for other items (“Adjusted EBITDA”) for the three months ended June 30, 2017 was approximately \$2.3 million, an increase of approximately \$0.2 million, or 9.5% over the prior year three-month period. The increase is attributable principally to improvements in net income.

Adjusted EBITDA for the nine months ended June 30, 2017 was approximately \$6.4 million, and improvement of approximately \$2.8 million over the prior period. Growth is attributable to increased revenue and gross margin as previously described.

We use Earnings Before Interest Tax Depreciation and Amortization (“EBITDA”) adjusted for other items (“Adjusted EBITDA”) as a supplemental non-GAAP measures of our performance. We define Adjusted EBITDA as net income/(loss) adjusted to exclude (i) interest and other expenses, including acquisition expenses, net, (ii) provision for or benefit from income taxes, if any, (iii) depreciation and amortization, and (iv) G&A expenses — equity grants.

We exclude the following items in deriving Adjusted EBITDA:

- Acquisition expenses are excluded in the prior year period. These expenditures related to the acquisition. We believe that segregating these expenses allows for improved comparability of results from period to period.



- Equity compensation is excluded because it is non-cash in nature. We believe that excluding this expense allows for improved comparability of results from period to period.

Non-GAAP measures of our performance are presented here and used by management to conduct and evaluate its business during its regular review of operating results for the periods presented. Management and the Company's Board utilize non-GAAP measures to help make decisions about the use of the Company's resources, analyze performance between periods, develop internal projections and measure management performance. We believe that non-GAAP measures can be useful to investors in evaluating the Company's ongoing operating and financial results and understanding how such results compare with the Company's historical performance. By providing non-GAAP measures as a supplement to GAAP information, we believe we are enhancing investors' understanding of our business and our results of operations.

#### Reconciliation of GAAP net income to adjusted EBITDA, a non-GAAP measure:

	Three Months Ended			Nine Months Ended		
	June 30,			June 30,		
	2017	2016	Change	2017	2016	Change
Net income	\$ 945	\$ 776	\$ 169	\$ 2,248	\$ 997	\$ 1,251
(i) Interest and other (income) expense (net):						
(i)(a) Interest and other expense	269	281	(12)	888	281	607
(i)(b) Acquisition expenses	—	93	(93)	—	795	(795)
(ii) Provision for taxes	539	518	21	1,345	666	679
(iii) Depreciation and amortization	510	414	96	1,264	456	808
(iv) G&A expenses - equity grants	63	42	21	613	384	229
<b>Adjusted EBITDA</b>	<b>\$ 2,326</b>	<b>\$ 2,124</b>	<b>\$ 202</b>	<b>\$ 6,358</b>	<b>\$ 3,579</b>	<b>\$ 2,779</b>

#### Sources of cash and cash equivalents

As of June 30, 2017, the Company's immediate sources of liquidity include cash and cash equivalents, accounts receivable, and access to its secured revolving line of credit facility with Fifth Third Bank. This credit facility provides us with access of up to \$10.0 million, subject to certain conditions including eligible accounts receivable. The Company's present operating liabilities are largely predictable and consist of vendor and payroll related obligations. Our current investment and financing obligations are adequately covered by cash generated from profitable operations.

#### Management's assessment of liquidity at June 30, 2017

Management believes that: (a) cash and cash equivalents of approximately \$4.6 million as of June 30, 2017; (b) the amount available under its line of credit that was in effect at June 30, 2017 (which is limited to the amount of eligible assets); and (c) planned operating cash flow should be sufficient to support the Company's operations for twelve months from the date of these financial statements.

#### Loan Facility

On May 2, 2016, the Company entered into a Loan Agreement with Fifth Third Bank to establish a credit facility in the form of up to \$35.0 million of secured debt. The Loan Agreement consists of:

- a secured revolving credit facility in an aggregate principal amount of up to \$10.0 million (the "Revolving Credit Facility") and
- a secured term loan with an aggregate principal amount of \$25.0 million (the "Term Loan").

The Term Loan matures on May 1, 2021 and the Revolving Credit Facility matures on May 1, 2018.

The Term Loan and Revolving Credit Facility bear interest at the rate of LIBOR plus a margin of 3.0% and the loans are secured by liens on substantially all of the assets of DLH, Danya and DLH's other subsidiaries. The provisions of the Term

Loan and Revolving Credit Facility are fully described in Note 5 of the consolidated financial statements. The outstanding balance of the Term Loan was \$20.6 million as of June 30, 2017.

### **Contractual Obligations**

Our outstanding contractual obligations are described in Note 10 to the Consolidated Financial Statements contained in this Quarterly Report on Form 10-Q.

### **Off-Balance Sheet Arrangements**

The Company did not have any off-balance sheet arrangements subsequent to, or upon the filing of our consolidated financial statements in our Annual Report as defined under SEC rules.

### **Effects of Inflation**

Inflation and changing prices have not had a material effect on DLH's net revenues and results of operations, as DLH has been able to modify its prices and cost structure to respond to inflation and changing prices.

### **Significant Accounting Policies and Use of Estimates**

Our consolidated financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America. Preparation of our financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses, and the related disclosure of contingent liabilities. These assumptions, estimates and judgments are based on historical experience and assumptions that are believed to be reasonable at the time. Actual results could differ from such estimates. Critical policies and practices are important to the portrayal of a company's financial condition and results of operations, and may require management's subjective judgments about the effects of matters that are uncertain. See the information under Note 6 "Significant Accounting Policies" to the consolidated financial statements in DLH's Annual Report on Form 10-K for the year ended September 30, 2016, as well as the discussion under the caption "Critical Accounting Policies and Estimates" beginning on page 26 therein for a discussion of our critical accounting policies and estimates. DLH senior management has reviewed these critical accounting policies and related disclosures and determined that there were no significant changes in our critical accounting policies, or the estimates associated with those policies in the nine months ended June 30, 2017.

### **New Accounting Pronouncements**

A discussion of recently issued accounting pronouncements is described in Note 3 in the Notes to Consolidated Financial Statements elsewhere in this Quarterly Report, and we incorporate such discussion by reference.

## **ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

DLH does not undertake trading practices in securities or other financial instruments and therefore does not have any material exposure to interest rate risk, foreign currency exchange rate risk, commodity price risk or other similar risks, which might otherwise result from such practices. DLH is not materially subject to fluctuations in foreign exchange rates, commodity prices or other market rates or prices from market sensitive instruments. DLH believes it does not have a material interest rate risk with respect to our prior workers' compensation programs, for which funds were deposited into trust for possible future payments of claims. DLH believes that its exposure to interest rate fluctuations on its debt instruments can be managed with an interest rate swap contract that it is securing.

## **ITEM 4: CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

Our CEO and President and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act) as of the end of the period covered by this report, has concluded that, based on the evaluation of these controls and procedures, our disclosure controls and procedures were effective at the reasonable assurance level to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our CEO and President and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Our management, including our CEO and President and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected. Our management, however, believes our disclosure controls and procedures are in fact effective to provide reasonable assurance that the objectives of the control system are met.

### **Changes in Internal Controls**

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) identified in connection with the evaluation of our internal control that occurred during our fiscal quarter ended June 30, 2017.

## **Part II — OTHER INFORMATION**

### **ITEM 1: LEGAL PROCEEDINGS**

As a commercial enterprise and employer, the Company is subject to various claims and legal actions in the ordinary course of business. These matters can include professional liability, employment-relations issues, workers' compensation, tax, payroll and employee-related matters, other commercial disputes arising in the course of its business, and inquiries and investigations by governmental agencies regarding our employment practices or other matters. The Company is not aware of any pending or threatened litigation that it believes is reasonably likely to have a material adverse effect on its results of operations, financial position or cash flows.

### **ITEM 1A: RISK FACTORS**

Our operating results and financial condition have varied in the past and may in the future vary significantly depending on a number of factors. In addition to the other information set forth in this report, you should carefully consider the factors discussed in the "Risk Factors" section in our Annual Report on Form 10-K for the year ended September 30, 2016 and in our other reports filed with the SEC for a discussion of the risks associated with our business, financial condition and results of operations. These factors, among others, could have a material adverse effect upon our business, results of operations, financial condition or liquidity and cause our actual results to differ materially from those contained in statements made in this report and presented elsewhere by management from time to time. The risks identified by DLH in its reports are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently believe are immaterial also may materially adversely affect our business, results of operations, financial condition or liquidity. We believe there have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2016.

### **ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

During the period covered by this report, the Company did not issue any securities that were not registered under the Securities Act of 1933, as amended, except as has been reported in previous filings with the SEC or as set forth elsewhere herein.

#### **Registrant Repurchases of Securities**

On September 18, 2013, the Company announced that our Board of Directors authorized a stock repurchase program (the Program) under which we could repurchase up to \$350 thousand of shares of our common stock through open market transactions in compliance with Securities and Exchange Commission Rule 10b-18, privately negotiated transactions, or other means. This repurchase program does not have an expiration date.

The following table provides certain information with respect to the status of our publicly announced stock repurchase program during third quarter ended June 30, 2017:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased As Part of Publicly Announced Programs	(\$ in thousands)	
				Dollar Value of Shares that May Yet Be Purchased Under the Plan or Program	
April 2017	—	\$ —	—	\$	77
May 2017	—	—	—		77
June 2017	—	—	—		77
<b>Third Quarter Total</b>	<b>—</b>	<b>\$ —</b>	<b>—</b>	<b>\$</b>	<b>77</b>

**ITEM 3: DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4: MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5: OTHER INFORMATION**

None.

**ITEM 6: EXHIBITS**

Exhibits to this report which have previously been filed with the Commission are incorporated by reference to the document referenced in the following table.

<b>Exhibit Number</b>	<b>Exhibit Description</b>	<b>Incorporated by Reference</b>			<b>Filed</b>
		<b>Form</b>	<b>Dated</b>	<b>Exhibit</b>	<b>Herewith</b>
31.1	Certification of Chief Executive Officer pursuant to Section 17 CFR 240.13a-14(a) or 17 CFR 240.15d-14(a)				X
31.2	Certification of Chief Financial Officer pursuant to Section 17 CFR 240.13a-14(a) or 17 CFR 240.15d-14(a)				X
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 17 CFR 240.13a-14(b) or 17 CFR 240.15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code				X
101	The following financial information from the DLH Holdings Corp. Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2017, formatted in XBRL (eXtensible Business Reporting Language) and filed electronically herewith: (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Operations; (iii) the Consolidated Statements of Cash Flows; and, (iv) the Notes to the Consolidated Financial Statements.				X

## Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

### **DLH HOLDINGS CORP.**

By: /s/ Zachary C. Parker  
Zachary C. Parker  
Chief Executive Officer  
(Principal Executive Officer)

By: /s/ Kathryn M. JohnBull  
Kathryn M. JohnBull  
Chief Financial Officer  
(Principal Accounting Officer)

Date: August 10, 2017

**Certification**

I, Zachary C. Parker, certify that:

1. I have reviewed this quarterly report on Form 10-Q of DLH Holdings Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2017

/s/ Zachary C. Parker  
Zachary C. Parker  
Chief Executive Officer  
(Principal Executive Officer)

**Certification**

I, Kathryn M. JohnBull, certify that:

1. I have reviewed this quarterly report on Form 10-Q of DLH Holdings Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 10, 2017

/s/ Kathryn M. JohnBull

Kathryn M. JohnBull

*Chief Financial Officer*

*(Principal Accounting Officer)*



**Certification of Chief Executive Officer and Chief Financial Officer**

**Pursuant to 18 U.S.C Section 1350,**

**As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of DLH Holdings Corp. (the "Company") on Form 10-Q for the period ended June 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, being, Zachary C. Parker, Chief Executive Officer, and Kathryn M. JohnBull, Chief Financial Officer and Principal Accounting Officer, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Dated: August 10, 2017

/s/ ZACHARY C. PARKER  
Zachary C. Parker  
Chief Executive Officer  
(Principal Executive Officer)

/s/ KATHRYN M. JOHNBULL  
Kathryn M. JohnBull  
Chief Financial Officer  
(Principal Accounting Officer)

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A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.